

Agenda Will  
Ambition Behavior  
MOTIVE Initiative  
DRIVE CHANGE  
REASON GUMPTION  
Catalyst INSPIRE  
Foundation Processes  
Action Motive  
Enterprise  
GET-UP-AND-GO

# Motivation

Change  
PLAN Motivating  
STIMULANT Psychological  
CATALYST INCITEMENT  
Motivate Change  
Gumption Prime Mover  
INCENTIVE  
Drive Ambition  
Incentive  
DEVELOPMENT  
STRATEGY  
Driving force

# Objectives

- ★ Recognise key motivators and de-motivators that impact on work situations
- ★ Identify what motivates or de-motivates them within a work situation
- ★ Identify what impact this might have on their work situation
- ★ Give 2 examples of how motivated people can have a positive impact on the place of work
- ★ Give 2 examples of how de-motivated people can have a negative impact on the place of work.

Look at the following pictures what could cause the person to be motivated?

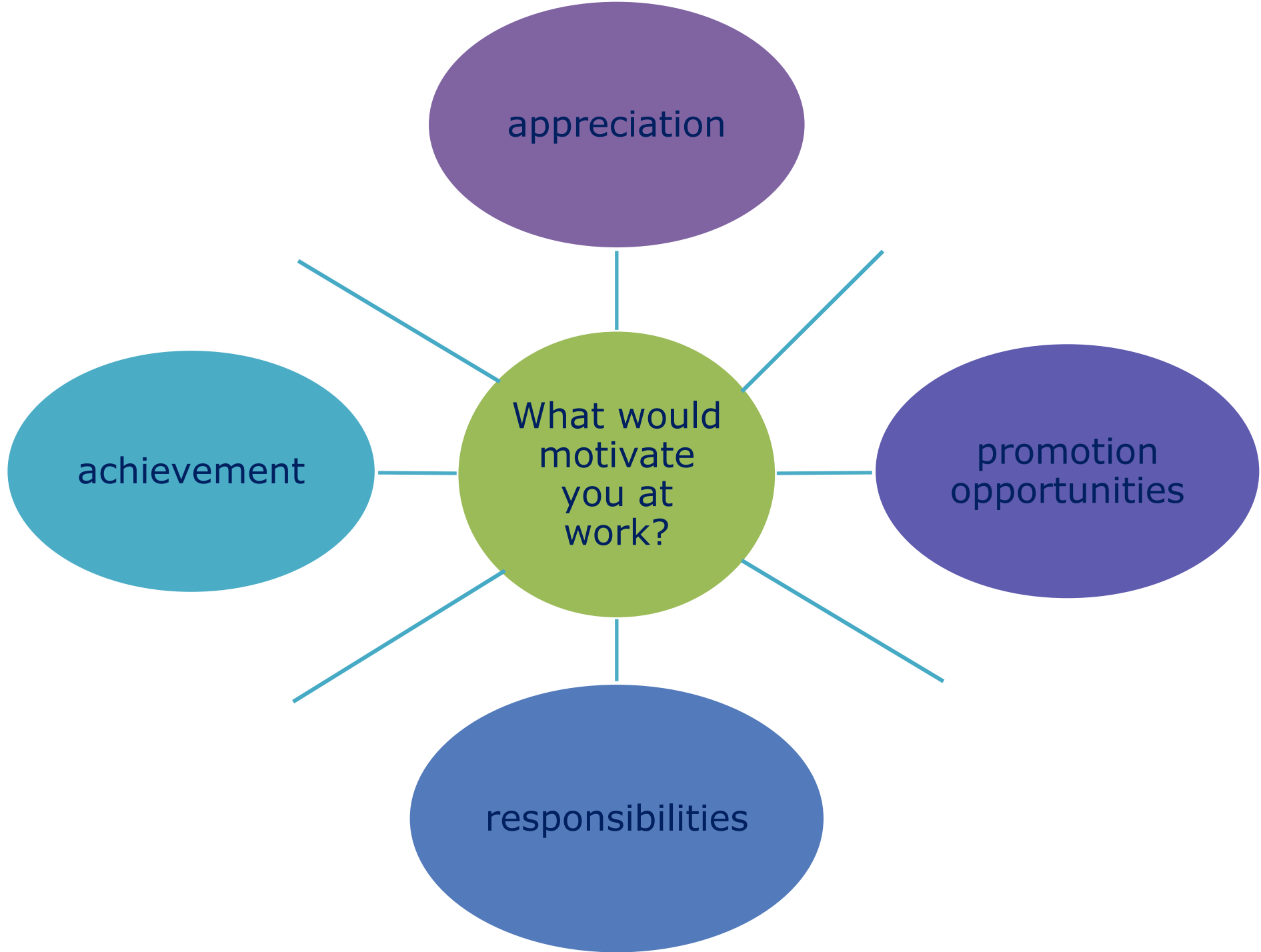


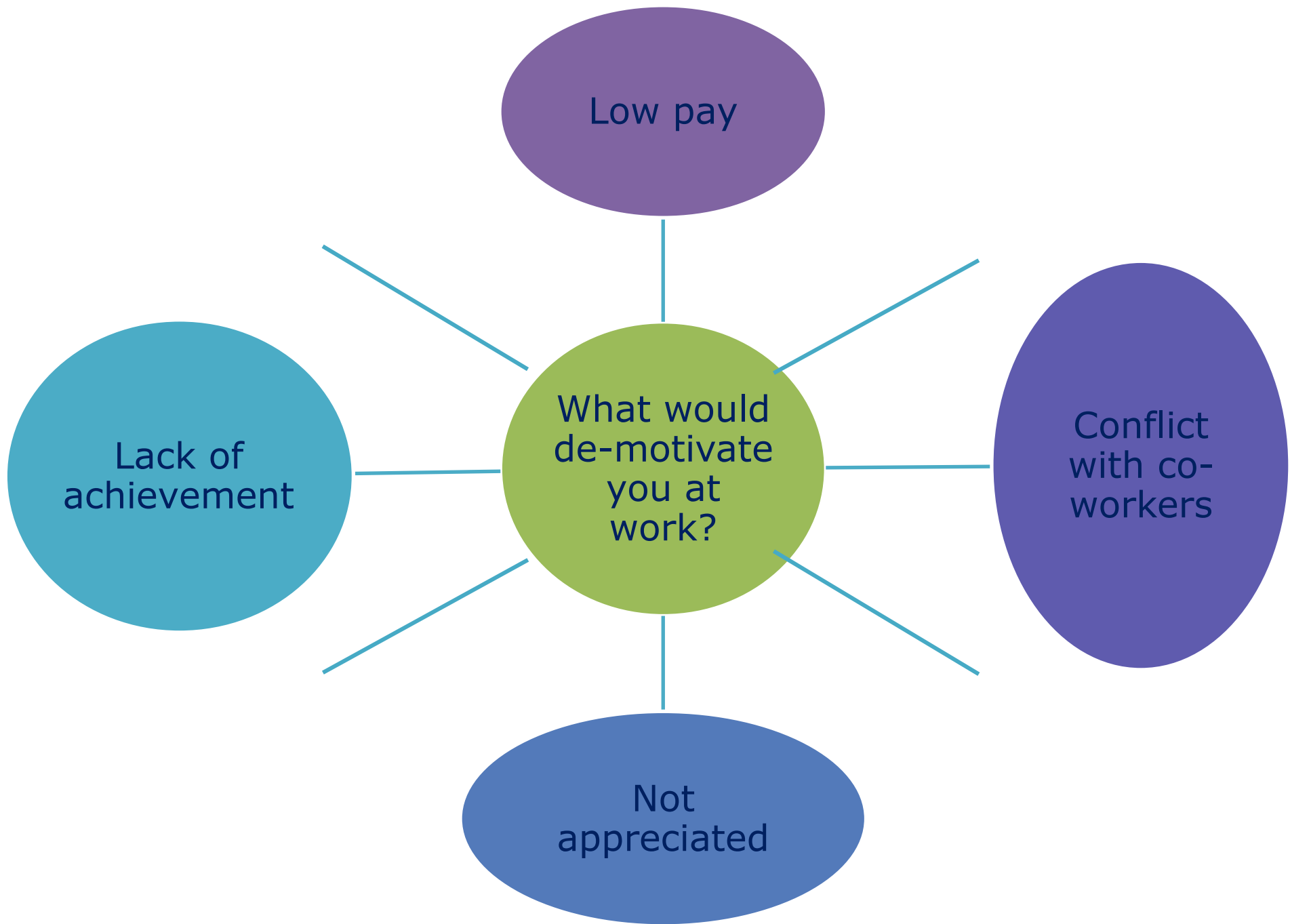


Look at the following pictures what could cause the person to be de-motivated?











# How motivated people have a positive impact on the place of work

## Motivation is contagious

When people are highly motivated this can rub off on others, for instance someone that wants to get promoted may inspire others to do the same.

## Motivation is encouraging

A motivated person may work harder and encourage others to do the same. If a group of people are working together on a project, one person might motivate the other team members to work harder on the project.



WORK HARDER

# How de-motivated people can have a negative impact on the place of work

## De-motivation causes pressure on others

An employee may not enjoy his or her job, they may come to work tired and bored. This may lead to other workers having to do more work to make up for their de-motivated co-worker.

## De-motivation spreads

In a company where no one is appreciated, employees can quickly feel under valued, once one person feels this way, others may soon follow.

