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#### **Purpose:**

Finding out "When" and "How much"

#### Why:

360° Project Evaluation <u>before</u> committing funds Allocation of scarce resources



### **Estimating Budget and Time**

- How to estimate
  - Top down vs bottom up
  - Methods
  - Costing
- Gather resources
  - Project Procurement
- Revisions
- Change



### **Estimating Budget and Time**

- Input: WBS
- Top-Down VS Bottom-Up Methods
- Accuracy vs Speed & Simplicity
- "Add a Shot Reality"



Top-Down

Bottom-Up

- Experience without detail
- No process or WBS knowledge
- Uncertainty & Change



- WBS based
- Actual expertise (those doing the work)
- High Accuracy but slow and overloaded

'Quick and Dirty'



#### **Top-Down vs Bottom-Up**

You cannot have both. Or can you?

- Use multiple methods and people
- Add a shot realism
- Two plans are better than one



#### **Estimation Methods Top-Down**

### Consensus

Based on managerial experience. Open discussion, similar to Delphi Method.

### Ratio Method

Based on previous projects the total time/cost is approximated. E.g. house price per sqm, software development based on features.



### **Estimation Methods Bottom-Up**

### **Template**

Based on previous projects the executing experts adjust previous time/cost for changes and inflation.

### Range Estimate

Based on previous projects the experts assume worst/best case scenarios. Equally works for Risk.

### **Hybrid Estimating**

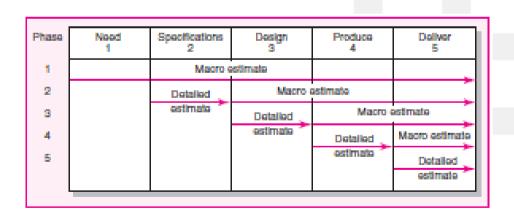
Splits the Project in different Phases.

Only the current phase is estimated en detail.

Allows previous phase experience to be incorporated.

Offers "ranged" target cost where error margin declines over time.

Useful for Greenfield Projects and risky endeavours.



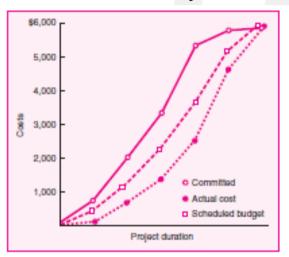
Source: Larson/Gray 5th Ed.



### **Costing**

Same principles as scheduling Different kinds of cost:

Source: Larson/Gray 5th Ed.



- 1. Direct Cost (Labour, Material, Equipment, Other)
- 2. Direct Project Overheads (PM salary, rent)
- 3. General and Administrative Overheads (Accounting, senior management...)



## **Change Happens**



### Refining the Estimate - Rationale

- >Interaction cost
  - > Estimates assume task independence
  - ➤ Tasks are interdependent!
- Things go wrong (Murphy's Law)
  - ➤ Input shortages (equipment breaks, people get sick...)
- ➤ Change happens
  - ➤ Change alters the baseline



### Refining the Estimate – How?

- Previous experience (Phased estimate)
- Assume higher risk frequency and impact
- Play it safe
  - Develop, maintain and consult your database
  - Refine and update frequently



### Sources

Gray, C.F., Larson, E.W., 2006/2012. Project management: the managerial process, 3.ed./5.ed/7. ed, McGraw-Hill, Boston.

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## **THANK YOU**





