

Best Practice provides unique high engagement programs for Business Owners, Accountants & Entrepreneurs founded on Worlds' Best Practice Adult Learning Methodologies. For the first time in Australia, the Best Practice Program brings Fortune 500 methodologies to Small, Medium & Start Up Businesses. The Best Practice Program is designed to address the key areas that most business owners take for granted, they are:

YOUR FOUNDATION: In a building, the foundation carries the load of the structure on top of it as well as any future anticipated loads such as people, furniture, furnishings etc. Similarly, your business needs an equally strong foundation to position you to achieve growth.

Your Foundation is:

- **Your Business Plan**
- **Your Daily Operational Plan**
- **Your Succession Plan**
- **Your Self Belief & Mindset**
- **Your Automatic Daily Habits**
- **Your Design for Life**

DIVISIONS: In every building, the roof is held up with the support of pillars to prevent it from falling, it protects you from external forces like the wind, rain, storms etc. In the same way, every business needs divisions in the form of pillars of support enabling growth and protecting your business from failing. These Pillars are:

1. Board
2. Leadership
3. Marketing
4. Sales
5. Production
6. Administration
7. Finance
8. Systems, IT & Quality Assurance
9. Human Resources
10. Innovation

Program Inclusions:

❖ Online Library of Resources
❖ Best Practice Online Learning Management System
❖ Coaching Support
❖ Accountability Buddies
❖ Back up video of your session
❖ Operating Manual
❖ Education and Reference Manual
❖ Workbooks
❖ Policy Documents to systemize your business
❖ High Quality Digital Video back up of every session
❖ Master Plan (Cloud)
❖ Business Diagnostic (Cloud)
❖ Monthly Progress Reviews
❖ Complimentary Online Marketing Diagnostic Review
❖ Organisational Chart Development HR Training
❖ 3rd Party Expert Introductions
❖ Exclusive Network of Like Minded professionals

Best Practice Program Pricing

Your Annual Turnover	Monthly SME Program	Special Offer TODAY ONLY
Up to \$499k p.a.	\$1100.00	\$770
\$500k - \$799k p.a.	\$1304.78	
\$800k - \$1.49m p.a.	\$1553.31	
\$1.5m - \$2.99m p.a.	\$2050.37	
\$3m- \$4.99m p.a.	\$2713.11	
\$5m +	\$3210.17	

Prices listed are per month, by Direct Debit only (one month in advance) and are inclusive of GST

- 01 Getting Your Foundation Right
- 02 Time Management & Productivity
- 03 Personal & Professional Development
- 04 Building a World Class Business
- 05 Leadership, People & Performance
- 06 Goal Setting & Strategic Objectives
- 07 Competencies & Structure
- 08 Cash Flow
- 09 Marketing
- 10 Business Planning & Management
- 11 Systemisation & Sustainability
- 12 Test & Measure, Improve, Graduate



The Best Practice Online Learning Management System

Plus online access to many additional resources, live phone and video conferencing support and much more.

Best Practice Program Terms of Business

Congratulations for taking this proactive step. Your journey to Business Mastery begins here...

*The first month of your program includes a goal setting and planning session with a Best Practice Certified Coach. With the introductory offer your initial investment is \$373.00 (inc. a setup fee of \$195.00) and \$178.00 (inc GST) per week thereafter. Your introductory offer of \$770.00 per month (inc GST) is a guaranteed fixed rate for the first 12 months.

12 Months Program

(*Including 3 months initial trial period*)

This is a 12 months program however it includes a trial period for the first 3 months whereby the maximum commitment period is 90 days. After the initial trial period you agree to either:

- A) Cancel this agreement
- B) Automatically continue for the remaining 9 months of this agreement

(PLEASE PRINT IN BLOCK LETTERS)

Firm Name: _____ Email: _____

Address: _____

Mobile: _____ Industry: _____

Referred by: _____ Current Turnover: _____

Agreed Monthly Fee to Best Practice: _____

Additional attendee/s @ \$93.50 per month (inc GST) per person: Yes No

Name: _____ Email(different from above): _____

Name: _____ Email(different from above): _____

SME Region: _____ Start Date: ____ / ____ / ____

MEMBERSHIP TERMS:

- ✓ This is a 12 month fixed agreement. On completion of 12 months from the date of joining, your membership automatically renews on a month to month agreement whereby the cancellation policy is applicable.
- ✓ On completion of 12 months, Best Practice Program reserves the right to exercise a price increase in accordance with the Consumer Price Index.
- ✓ All payments must be made 1 month in advance by direct debit only.
- ✓ Financial Performance Disclosure is mandatory and for progress / success measurement only.
- ✓ Best Practice Program treats all information as strictly private and confidential.
- ✓ Best Practice Program does not provide any refunds for non-attendance at a monthly session.

CANCELLATION POLICY

Cancellation of this agreement will be deemed acceptable providing you provide us with:

- ✓ Payment for the remainder of the program fees for the agreed minimum term (i.e. 12 months)
- ✓ Four (4) weeks notice being received in writing and, confirmation of payment of the grand total of these amounts (provided by us) in writing prior to our acceptance of cancellation.

PARTICIPANT RELEASE:

I hereby give my permission to Best Practice Program to make audio and/or visual recordings or other materials or records of my name, voice, likeness, biographical details, interview or participation in all forms and media for the purpose of using it in whole or in part by all means and in any manner whatsoever in all media throughout the world in perpetuity and I release Best Practice Program all forms of claims and liability related to any such material.

ACCEPTANCE:

Your Name: Business Name:

Your Signature: Date: / /



Your Initial one-off Registration & setup fee for your Best Practice Program

(includes immediate access to Learning Management System (LMS), introductory material, program content & telephone support for the term of your membership) **\$195.00**

Ongoing Payments are weekly via Credit Card or Direct Debit and are activated no earlier than four weeks prior to commencement. Introductory rate of

\$178.00

Additional Attendees: [\$21.58] X _____ \$_____.

Today's investment is \$_____ . _____

Ongoing weekly investment thereafter is \$_____ . _____ p/wk

Preferred Option: Credit Card Direct Debit

All prices are inclusive of GST

1. Bank Account

Name of Bank i.e. Commonwealth: _____

Account Name: _____

BSBNumber: _____ Account Number: _____

2. Credit Card

Card Type: Mastercard VISA

Card Number: _____

Expiry Date: _____ CCV: _____

Name on Card: _____

Special Instructions:

Preferred Workshop Time slot:

(please number from 1 to 3 in order of preference)

- Morning, 8:00am - 11:30am
- Afternoon, 12:30pm - 4:00pm
- Night School, 6:00pm - 9:30pm

*we will endeavor to accommodate your preferred time however this is subject to availability of our coaching team and local venues

